

LINDSAY LECOUR

Executive Vice President, Development, Atlantic | Pacific Companies

Ms. Lecour leads the initial due diligence, design, financial structuring, and negotiation of complex public-private partnerships (PPP) and nonprofit joint ventures to deliver transit-oriented affordable and workforce housing throughout South Florida.

With more than 19 years of experience, Ms. Lecour has overseen the development of over 50 multifamily communities totaling more than \$1.5 billion. She works closely with her team to identify and resolve issues early, creating value-added opportunities at every stage of development. Ms. Lecour specializes in complex neighborhood revitalizations and mixed-use, transit-oriented developments in collaboration with housing authorities, nonprofits, religious institutions, and municipal partners.

Her portfolio includes Florida's first LEED Silver and LEED for Homes Gold affordable housing developments, as well as one of the first LEED for Neighborhood Development projects in the U.S. She previously served as Housing Affordability Chair for the ULI Southeast Florida/Caribbean Management Committee.

Ms. Lecour earned an MBA from the Yale School of Management and a BA in International Relations from Stanford University, where she studied in Santiago, Chile. Outside of work, she chairs the Town of Surfside's Planning & Zoning Board.

