



MEMORANDUM

AGENDA ITEM #VI.B

DATE: MAY 16, 2022

TO: COUNCIL MEMBERS

FROM: STAFF

SUBJECT: SFRPC REVOLVING LOAN FUNDS STATUS REPORT

The South Florida Regional Planning Council Revolving Loan Program has historically served the needs of businesses that are not entirely served by conventional lenders, with an emphasis on applicants who have been denied credit by a conventional lender. As such, the Council's RLF loans are considered riskier than conventional loans. The Loan Administration Board may charge a higher interest rate to a particular borrower depending on the risk factors of that loan. In addition, most loan payments are due on the first day of each month until maturity.

Attached for your review is the Revolving Loan Fund Status Report. In reviewing the attached status report, please note that the borrowers' loan agreements provide a fifteen (15) day grace period in which they can make their payments without a five percent late charge penalty. This status report is generated fifteen (15) days prior to the end of the month. Council staff routinely makes phone calls and sends past due notices to past due accounts after ten (10) and fifteen (15) days.

The Council policy on loan amounts and the structure of the loans for each loan program is:

"Loan amounts may range from \$25,000 to \$500,000. Borrowers seeking more than one loan may not exceed \$500,000 in aggregate. Loans may be used for funding up to 100 percent of a project, provided that bank or conventional financing is unavailable, and that equity is nonexistent or is otherwise needed for cash flow. In cases where limited financing from a private/traditional source is available, loans can be used as supplemental or "second mortgage" funds. Second positions on collateral may be acceptable so long as the prior lien holder is a lending institution."

Please find attached Legal Counsel's South Florida Regional Planning Council ("SFRPC") / Revolving Loan Fund report on legal action that has been taken to collect on delinquent accounts.



Payment Status Report

Traditional RLF Payment Status Report

Loan	Company /Borrower	Amount	Disbursed	Pmts	Rate	Last Activity	Last Balance	Paid Thru	Days Late	Last Activity	Next Pay Due	Loan Date	Maturity Date	Board Action
1008	M. GILL & ASSOCIATES, INC.	110,000.00	110,000.00	120	6.0	1,823.36	31,112.15	04/01/22	0	04/04/22	05/01/22	03/22/02	11/09/25	performing
1022	VOA CORPORATION	300,000.00	300,000.00	240	7.0	2,709.36	305,411.29	04/01/22	0	04/14/22	05/01/22	01/08/04	09/01/39	performing
1023	CECIL'S DESIGNERS UNLIMITED	301,586.50	301,586.50	120	5.0	350.00	161,715.88	04/01/22	0	04/01/22	05/01/22	07/19/06	03/01/29	performing
1034	CORNERSTONE PAVING, INC.	300,000.00	300,000.00	120	5.0	500.00	260,365.24	04/01/22	0	04/19/22	05/01/22	12/21/06	11/15/28	performing
1039	24 HOUR AIR SERVICE, INC.	125,000.00	125,000.00	84	5.0	500.00	120,082.53	04/01/22	0	04/08/22	05/01/22	11/24/08	12/31/15	performing
1040	PARAMOUNT BROADCASTING COMMUNICATION, LLC	200,000.00	200,000.00	84	5.0	1,472.32	85,552.74	04/01/22	0	04/01/22	05/01/22	02/02/09	08/01/28	performing
3024	BROADWAY PLACE, INC	189,043.88	189,043.88	144	0.0	500.00	106,945.87	04/01/22	0	04/04/22	05/01/22	07/26/99	12/01/16	Default Final Judgment
4008	MUSCLE & WRENCH FITNESS EQUIPMENT SERVICE, INC.	300,000.00	300,000.00	84	5.0	750.00	173,978.45	04/01/22	0	04/14/22	05/01/22	07/31/09	03/31/39	performing
4018	ANGELA L. DAWSON, P.A.	150,000.00	150,000.00	84	6.0	(465.00)	144,598.41	12/01/15	2,312	10/22/20	01/01/16	07/12/13	08/01/20	In Litigation - Mediation
4024	SHERYL R. FACEY M.D., P.A.	235,000.00	235,000.00	240	5.0	1,600.00	172,670.54	04/01/22	0	04/01/22	05/01/22	04/16/14	05/01/26	performing
4027	Sabores del Peru, LLC	149,500.00	149,500.00	120	5.0	1,590.98	75,004.84	04/01/22	0	04/01/22	05/01/22	12/15/15	12/15//25	performing
4028	Sunrise City Community Housing Development 2747	75,000.00	75,000.00	1	0.0	765.03	74,994.72	04/01/19	1,096	04/12/19	05/01/19	11/17/16	09/30/19	Default - collateral workout
4029	Sunrise City Community Housing Development 2843	75,000.00	75,000.00	1	0.0	803.02	75,000.00	04/01/19	1,096	04/12/19	05/01/19	12/14/16	09/30/19	Default - collateral workout
4031	DANNY JELACA INC	332,972.82	332,972.82	111	6.5	2,000.00	321,849.33	04/01/22	0	04/01/22	05/01/22	09/28/17	08/01/28	performing
4032	HIGHWAY STRIPING, INC.	300,000.55	300,000.55	120	7.0	3,577.27	235,321.71	04/01/22	0	04/01/22	05/01/22	10/24/18	11/01/28	performing
4033	Angelo P. Thrower M.D.	254,999.57	254,999.57	84	7.0	1,548.47	193,407.23	04/01/22	0	04/01/22	05/01/22	10/25/18	10/25/25	performing

Loan	Company /Borrower	Amount	Disbursed	Pmts	Rate	Last Activity	Last Balance	Paid Thru	Days Late	Last Activity	Next Pay Due	Loan Date	Maturity Date	Board Action
4034	PHI Technologies Corp.	84,506.66	84,506.66	84	7.0	0.00	71,412.80	03/01/22	30	03/01/22	04/01/22	01/03/19	01/03/26	Payment Modification
4035	J Stephens Construction	248,684.03	248,684.03	84	7.0	3,773.17	173,366.52	04/01/22	0	04/01/22	05/01/22	03/05/19	04/01/26	performing
4036	J Stephens Construction	149,223.30	149,223.30	84	7.0	2,399.01	108,676.64	04/01/22	0	04/01/22	05/01/22	03/05/19	04/01/26	performing
4037	Icytalent Group dba Umbree	173,904.64	173,904.64	84	5.0	1,750.00	148,880.30	04/01/22	0	04/01/22	05/01/22	03/28/19	03/28/26	performing
4038	The Olab Group dba Orange Lab Media	99,885.78	99,885.78	60	7.0	1,500.00	73,386.53	04/01/22	0	04/01/22	05/01/22	03/28/19	04/01/24	performing
4039	PHI Technologies Corp.	200,000.00	200,000.00	84	7.0	0.00	196,815.27	03/01/22	30	03/01/22	04/01/22	03/12/20	04/01/27	Payment Modification
4040	SKYE PACKAGING, LLC	400,000.00	400,000.00	84	7.0	3,167.33	395,560.45	04/01/22	0	04/01/22	05/01/22	09/23/19	09/23/26	performing
4043	White Glove Linen	200,000.00	200,000.00	120	4.5	2,322.17	182,763.45	04/01/22	0	04/01/22	05/01/22	04/22/21	04/01/31	performing
4044	T Nails LLC	130,000.00	130,000.00	120	4.5	1,347.30	118,376.67	04/01/22	0	04/01/22	05/01/22	03/22/21	03/01/31	performing
Totals		5,084,307.73	5,084,307.73			36,283.79	4,007,249.56							

LIST OF COMMITTED EDA FUNDS
April 30, 2022

Loan #	Company Name	Committed	Commitment Date	Disbursed	Remaining Commitment
	Minority Builders Coalition Phase I	500,000	11/15/2021		\$ 500,000.00
	Minority Builders Coalition Phase II	500,000	11/15/2021		\$ 500,000.00
	TOTAL	\$1,000,000		\$ -	\$ 1,000,000.00

Cash Available to Lend				
Bank Balance as of	4/30/2022			\$ 1,424,758.81
Committed Funds				
Unfunded Loan Commitments	\$ 1,000,000			
Administrative Fees	17,275.92			
Total Committed Funds				\$ 1,017,275.92
Total Uncommitted Funds				\$ 407,482.89

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**GOREN CHEROF
DOODY & EZROL P.A.**
ATTORNEYS AT LAW

May 4, 2022

VIA E-MAIL (isabelc@sfrpc.com)

Isabel Cosio Carballo, MPA, Executive Director
South Florida Regional Planning Council
Oakwood business Center
One Oakwood Boulevard, Suite 250
Hollywood, FL 33320

Re: South Florida Regional Planning Council ("SFRPC") / Revolving Loan Fund Status Report

Dear Ms. Carballo:

Below please find the status of the Revolving Loan Fund cases which have been brought on behalf of the SFRPC. This shall confirm that once a judgment is obtained and recorded, our office has been instructed to take no further action, other than to re-record specified judgments, as requested, in a timely fashion. We have therefore removed all of the "Closed Cases" from this list. In the future, once a judgment is obtained and recorded relative to cases appearing on this list, they will be removed from this list.

1. SFRPC (SFRPC Account #4018) v. Angela Dawson, P.A. (Our File No. 9940547)

Complaint filed with the Court on May 7, 2018. Dawson filed a motion to recuse (remove) the judge, so litigation was delayed. Dawson filed an Answer and Counterclaim, which SFRPC moved to strike. Order entered approving our Motion to Strike Dawson's Affirmative Defenses and our Motion to Dismiss Dawson's Counterclaim. Dawson's Amended Counterclaim and Amended Answers and Affirmative Defenses were due on April 26, 2019. Dawson failed to file the pleadings by the deadline, and SFRPC filed a Motion for Summary Judgment. The hearing on the Motion for Summary Judgment was scheduled, and then reset at Dawson's request for October 23, 2019. A Motion for Judicial Default against Dawson was filed on October 25, 2019.

SFRPC requested an Amended Complaint to add a foreclosure count. A Motion to Amend Complaint was filed and there were two (2) initial hearings on the motion. Both times, the Court delayed a ruling on the motions, pending mediation. Ultimately, SFRPC set the hearing on the Motion to Amend Complaint six separate times, and each time the hearing was continued either due to the Judge ordering mediation or due to Dawson's requests for a continuance. The seventh

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time the Motion to Amend was set for a hearing, the Court granted SFRPC's motion and allowed SFRPC to Amend the Complaint to add the foreclosure count.

A Motion to Strike Defendants First Amended Affirmative Defenses was filed on November 13, 2019. A Motion to Dismiss Dawson's Counterclaim was filed on December 19, 2019. On June 15, 2020 a hearing was set for the court to hear SFRPC's Motion for Judicial Default, Motion for Leave to File Amended Complaint, Motion to Strike Defendants' First Amended Affirmative Defenses and Motion to Dismiss Counterclaim. Dawson filed a new Counterclaim and new Answer and Affirmative Defenses just prior to the hearing, which the court accepted in place of the defective pleadings. SFRPC's motions were denied due to the court accepting the replacement pleadings. Dawson filed various additional pleadings, including an Affidavit of Excusable Neglect and an Affidavit from Ed McGann. Dawson filed a Request for Production on June 8, 2020, requesting a significant volume of documents which are unrelated to the pending litigation. SFRPC's objection to the discovery request was filed on July 8, 2020.

Litigation of this matter has been extended and complicated by the volume of pleadings filed by Ms. Dawson; each pleading requires a response from SFRPC. Mediation occurred on October 29, 2020 before Judge Lynch. The parties were not able to reach a settlement at mediation.

Since the Court was encouraging the parties to mediate, SFRPC staff focused on attempting to settle with Dawson and to manage the costs of litigation by bringing this matter to a conclusion through settlement. With that intent, SFRPC made multiple offers and counter-offers to Ms. Dawson. As a follow-up to mediation, on November 3, 2020 and January 27, 2021, SFRPC sent a written settlement offer to Dawson and her attorney. SFRPC followed up again with written settlement offer to Dawson and her attorney on March 8, 2021. SFRPC made significant concessions and reductions of the late fees in a good faith attempt to settle the matter without further litigation. Despite SFRPC's multiple concessions, Ms. Dawson would not agree to any of the SFRPC's settlement proposals. Dawson submitted a Counteroffer which was transmitted to SFRPC on March 12, 2021. Per RLF Committee, the decision was made to proceed with the litigation.

The hearing on SFRPC's Motion to Amend the Complaint was set for June 24, 2021. At that hearing, the Court continued the hearing to September 2, 2021. SFRPC's Motion to Amend Complaint was granted and the Defendants had 20 days to file a response to the Amended Complaint. On September 3, 2021, the Court also entered an Order granting Dawson's request to file an Amended Counterclaim in response to SFRPC's Amended Complaint. On September 22, 2021, Defendants, Angela L. Dawson, P.A. and Angela Dawson filed their Answer to Plaintiff's Amended Complaint dated June 23, 2021. On October 1, 2021, SFRPC filed a Motion to Strike Dawson's Second Amended Affirmative Defenses. On October 15, 2021, a hearing on the Motion to Strike was scheduled for January 26, 2022. On January 26, 2022, the court ordered a Mandatory Case Management Conference to be held on March 28, 2022.

Isabel Cosio Carballo, Executive Director

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May 4, 2022

On February 2, 2022, the Court entered an order on the Motion to Strike as follows: Defendants' first affirmative defense of in pari delicto is stricken without prejudice; Defendants' second affirmative defense of bad faith is stricken with leave to amend within twenty (20) days of the date of this Order; Defendants' fourth affirmative defense of fraudulent inducement is stricken with prejudice; Defendants' fifth affirmative defense of fraudulent misrepresentation is stricken with prejudice; Defendants' seventh affirmative defense of unjust enrichment is stricken with prejudice; Defendants' eleventh affirmative defense of ratification is stricken with leave to amend within twenty (20) days of the date of the Order. Plaintiff's Motion to Strike Defendants' Amended Affirmative Defenses was hereby denied as to the following affirmative defenses: Defendants' third affirmative defense of unclean hands; Defendants' sixth affirmative defense of promissory estoppel; Defendants' eighth affirmative defense of modification; Defendants' ninth affirmative defense of equitable estoppel; and Defendants' tenth affirmative defense of waiver.

Our Motion to dismiss the Defendants' amended counterclaim is set for hearing on May 4, 2022 at 9:30 am. On February 9, 2022, Plaintiff filed a reply to Defendants' affirmative defenses. On February 15, 2022, Defendants filed amended affirmative defenses. On February 22, 2022, Plaintiff filed a reply to the amended affirmative defenses.

On March 25, 2022, SFRPC responded to Dawson's request for a settlement offer, renewed the prior settlement dated November 30, 2020, and left it open for ninety (90) days.

Discovery is in process.

On May 4, 2022, the Court entered an Order for Uniform Case Management to be held August 22, 2022. On May 4, 2022, Judge Bidwell granted SFRPC's Motion to Dismiss Dawson's Counterclaim as to all counts. However, the Judge provided Dawson twenty (20) days to amend her complaint.

Should you have any questions, please feel free to contact me.

Sincerely yours,

/s/ Kerry L. Ezrol

Kerry L. Ezrol

KLE:jc

cc: Samuel S. Goren, General Counsel (via e-mail & hard copy)
Alisha Lopez (via e-mail)
Steve Foreman (via e-mail)
Manny Cela (via e-mail)
Jeffrey Tart (via e-mail)
Kathe Lerch (via e-mail)